

# DERS IZLENCESI (SYLLABUS)

## İktisadi ve İdari Bilimler Fakültesi

Dersin Kodu	Dersin Adı			Kredisi	AKTS Değeri
ITL-461	Uluslararası Ticaret ve Lojistikte Staj			(1-4)3	6
Ön koşul Dersler:	Yok				
Dersin Dili:	İngilizce Ders İşleme Tarzı:			e Yüz yüze	
Dersin Türü ve Düzeyi:	Seçmeli / 4.Yıl / Güz Dönemi				
Dersin Öğretin	Ders Saati	Görüş	me Saatleri	İletişim	
Dr. Öğr. Üyesi Duygu Gür		Cuma 10:15 - 12:35	Perşembe du 10:00-12:00		duygugur@cag.edu.t r
Dersin Koordinatörü:	Dr. Öğr. Üyesi Duygu Gür				

#### **Dersin Amacı**

Seçmeli ders olan staj dersinin seçilmesi ile öğrenciler, kitlelerle iletişim kurmayı, profesyonel iş yaşantısını, becerilerini, sorumluluk duygularını, pratik yeteneklerini, kişisel disiplini, takım çalışmasını daha yakından deneyimleme şansına erişir. Üniversite yaşantısı sonrasında bu kazanımları ise profesyonel iş yaşantılarında onlara katkı sağlayacaktır.

		İlişl	kiler	
	Bu dersi başarıyla tamamlayan öğrenci;		Program Çıktıları	Net Katkı
ıları	1	Uluslararası ticaret ve lojistik alanında edindiği teorik bilgileri staj sürecinde uygulayarak iş süreçlerine katkı sağlar.	5 & 7	5
Çıktıları	2	İş ortamında yazılı ve sözlü iletişim becerilerini etkin biçimde kullanarak profesyonel bir şekilde kendini ifade eder.	1 & 6	5
enme	3	Güncel bilişim ve iletişim teknolojilerini kullanarak görevlerini etkin ve verimli biçimde yerine getirir.	2	4
Dersin Öğrenme	4	Staj yaptığı kurumda pazarlama, lojistik, finans ve yönetim gibi temel işletme fonksiyonları arasındaki ilişkileri gözlemler ve değerlendirir.	7 & 8	5
Der	5	İş yaşamında sosyal sorumluluk bilinci ve etik değerlere uygun davranış sergiler.	5	5
	6	Staj deneyimlerinden elde ettiği kazanımları analiz ederek mesleki gelişimi için öneriler geliştirir.	9	4
	7	Uluslararası ticaret ve lojistik alanında edindiği teorik bilgileri staj sürecinde uygulayarak iş süreçlerine katkı sağlar.	5 & 7	5
Dersin İçeriği:  Üniversite eğitim sürecindeki iş deneyimi, öğrencilerin kariyer hedeflerini geliştirme faydalı olmaktadır. Bu bağlamda staj dersini alarak, öğrenciler, alanları ile ilgili ci stajlarını gerçekleştirmektedir ve eğitim süreci ve iş yaşantısı arasında bir köprü oluştu suretiyle deneyimlerini uygulamaya aktarma şansına erişmektedir. Ayrıca, bu kazanı onların profesyonel iş hayatına geçtiklerinde kolaylıkla sektöre adapte olmalarını sağlar.				

# Ders İçerikleri: (Haftalık Ders Planı)

Hafta	Konu	Hazırlık	Öğretim Yöntem ve Teknikleri
1	Dersin Tanıtımı- Tanışma	Ders hakkında ön bilgi edinme, staj yönergesini inceleme	Sunum, soru-cevap



2-7	7 Staj sürecinin tamamlanması			Stajın tamamlanması		
8-9	8-9 Staj Defteri Teslimi			Staj defterinin hazırlanması		
14-15	5 Final Sunum ve Rapor Teslimi			Sunum içeriğinin hazırlanması, görsel desteklerin düzenlenmesi	Sunum, akran geri bildirimi	
		Dersin	Ölçme ve	e Değerlendirmesi		
	Etkinlikler	Sayı	Katkı	ı Notlar		
Staj Def	fteri	1	25%			
Staj Raj	poru	1	25%			
Final Su	unumu	1	50%			
			AKTS	Tablosu		
	İçerik		Sayı	Saat		Toplam
Ders Sü	ıresi		3	3	3	
Sınıf Dış	şı Ders Çalışma		14	8	8 112	
Staj Def	teri		1	10	10	
Rapor	Rapor			20	20	
Sunum			1	30		30
Toplam:					181	
Toplam / 30:					=181/30=6,03	
	AKTS Kredisi:					6









	інценныйр кер	ort and Presentation Eval	uation Rubine	
Student Name:				
Student ID:				
Criterion		Performance Evaluati		
	Insufficient	Sufficient	Successful	Total
	0.15.0.55.15	7.15.40	44.15.00 = 25.15	100
	0 to 6 points	7 to 13 points	14 to 20 points	
	Oral presentations	Information is presented in	n a The information is	
	cannot be understood	sequence that the audien		
	because there is no	can follow. The presente		
I. Presentation	logical sequencing of	maintains eye contact wi		
(Oral	information; the	the audience with a few	,	
Communicatio	presenter reads most or	minor exceptions. On a fe		
n Skills)	all the project notes with	occasions, the presente		
,	little or no eye contact.	reads from notes; is	and rarely refers to notes;	
	The presenter is	comfortable for the most p		
	unprofessional, lacks confidence, is	and adequately answers questions.	s comfortable, and answers questions effectively	
	uncomfortable, and	questions.	questions effectively	
	cannot answer basic			
	questions.			
	Comments:			
	Measure ISLO: 1			
			tions to accomplish effective and	
	professional communication	on in different business setti	ings.	
				1
	0 to 3 points	4 to 7 points	8 to 10 points	
	Did not clearly			
	understand the problem	Clearly evaluated the	Effectively described and	
2. Problem	and could not take a	remaining solutions agair	explained the problem and	
Solving and	role in the solution of	the results required,	discovered the primary	
		• •	l collition, explanation was	
Jsing Decision	the problems	moderately found the ide		
Jsing Decision	the problems encountered during the	moderately found the ide solution for the problem, us	sed focused, detailed, and	
Jsing Decision	the problems	moderately found the ide solution for the problem, us decision support tools a	focused, detailed, and compelling; and decision	
Jsing Decision	the problems encountered during the	moderately found the ide solution for the problem, us	sed focused, detailed, and	
Jsing Decision	the problems encountered during the	moderately found the ide solution for the problem, us decision support tools a	focused, detailed, and compelling; and decision support tools were used	
Jsing Decision	the problems encountered during the internship	moderately found the ide solution for the problem, us decision support tools a	focused, detailed, and compelling; and decision support tools were used	
Jsing Decision	the problems encountered during the	moderately found the ide solution for the problem, us decision support tools a	focused, detailed, and compelling; and decision support tools were used	
Jsing Decision	the problems encountered during the internship  Comment: Measure ISLO: 2	moderately found the ide solution for the problem, us decision support tools a minimum level.	focused, detailed, and compelling; and decision support tools were used	lems
Jsing Decision	the problems encountered during the internship  Comment: Measure ISLO: 2	moderately found the ide solution for the problem, us decision support tools a minimum level.	focused, detailed, and compelling; and decision support tools were used appropriately.	lems
Jsing Decision	the problems encountered during the internship  Comment: Measure ISLO: 2 Students will be able to de	moderately found the ide solution for the problem, us decision support tools a minimum level.	focused, detailed, and compelling; and decision support tools were used appropriately.	lems
Jsing Decision	the problems encountered during the internship  Comment: Measure ISLO: 2 Students will be able to de	moderately found the ide solution for the problem, us decision support tools a minimum level.	focused, detailed, and compelling; and decision support tools were used appropriately.	lems
Jsing Decision	the problems encountered during the internship  Comment: Measure ISLO: 2 Students will be able to de using decision support too	moderately found the ide solution for the problem, use decision support tools a minimum level.  emonstrate ability to arrive a pls.	focused, detailed, and compelling; and decision support tools were used appropriately.	lems
Jsing Decision Support Tools	the problems encountered during the internship  Comment: Measure ISLO: 2 Students will be able to de using decision support too  0 to 3 points	moderately found the ide solution for the problem, us decision support tools a minimum level.  emonstrate ability to arrive a ols.  4 to 7 points	focused, detailed, and compelling; and decision support tools were used appropriately.  t optimal solutions to business prob  8 to 10 points	lems
Jsing Decision Support Tools	the problems encountered during the internship  Comment: Measure ISLO: 2 Students will be able to de using decision support too  0 to 3 points  Major business	moderately found the ide solution for the problem, us decision support tools a minimum level.  emonstrate ability to arrive a ols.  4 to 7 points  Major business concepts	focused, detailed, and compelling; and decision support tools were used appropriately.  t optimal solutions to business prob  8 to 10 points  Major business concepts are fully	lems
Jsing Decision Support Tools  3. Definition of	the problems encountered during the internship  Comment: Measure ISLO: 2 Students will be able to de using decision support too  0 to 3 points  Major business concepts are not	moderately found the ide solution for the problem, us decision support tools a minimum level.  emonstrate ability to arrive a pls.  4 to 7 points  Major business concepts are mostly defined	focused, detailed, and compelling; and decision support tools were used appropriately.  t optimal solutions to business prob  8 to 10 points  Major business concepts are fully defined clearly and sufficiently in	lems
Jsing Decision Support Tools  3. Definition of Major	the problems encountered during the internship  Comment: Measure ISLO: 2 Students will be able to de using decision support too  0 to 3 points  Major business concepts are not defined clearly and	moderately found the ide solution for the problem, us decision support tools a minimum level.  emonstrate ability to arrive abls.  4 to 7 points  Major business concepts are mostly defined clearly and sufficiently in	focused, detailed, and compelling; and decision support tools were used appropriately.  t optimal solutions to business prob  8 to 10 points  Major business concepts are fully defined clearly and sufficiently in the report, and the definitions are	lems
Jsing Decision Support Tools  3. Definition of Major Business	the problems encountered during the internship  Comment: Measure ISLO: 2 Students will be able to de using decision support too  0 to 3 points  Major business concepts are not	moderately found the ide solution for the problem, us decision support tools a minimum level.  emonstrate ability to arrive a pls.  4 to 7 points  Major business concepts are mostly defined	focused, detailed, and compelling; and decision support tools were used appropriately.  t optimal solutions to business prob  8 to 10 points  Major business concepts are fully defined clearly and sufficiently in	lems
Jsing Decision Support Tools  3. Definition of Major Business	the problems encountered during the internship  Comment: Measure ISLO: 2 Students will be able to de using decision support too  0 to 3 points  Major business concepts are not defined clearly and	moderately found the ide solution for the problem, us decision support tools a minimum level.  emonstrate ability to arrive abls.  4 to 7 points  Major business concepts are mostly defined clearly and sufficiently in	focused, detailed, and compelling; and decision support tools were used appropriately.  t optimal solutions to business prob  8 to 10 points  Major business concepts are fully defined clearly and sufficiently in the report, and the definitions are	lems
Jsing Decision Support Tools  3. Definition of Major Business	the problems encountered during the internship  Comment: Measure ISLO: 2 Students will be able to de using decision support too  0 to 3 points  Major business concepts are not defined clearly and sufficiently in the report.  Comments:	moderately found the ide solution for the problem, us decision support tools a minimum level.  emonstrate ability to arrive abls.  4 to 7 points  Major business concepts are mostly defined clearly and sufficiently in	focused, detailed, and compelling; and decision support tools were used appropriately.  t optimal solutions to business prob  8 to 10 points  Major business concepts are fully defined clearly and sufficiently in the report, and the definitions are	lems
Jsing Decision Support Tools  3. Definition of Major Business	the problems encountered during the internship  Comment: Measure ISLO: 2 Students will be able to de using decision support too  0 to 3 points  Major business concepts are not defined clearly and sufficiently in the report.  Comments: Measure ISLO: 3	moderately found the ide solution for the problem, us decision support tools a minimum level.  emonstrate ability to arrive a ols.  4 to 7 points  Major business concepts are mostly defined clearly and sufficiently in the report.	focused, detailed, and compelling; and decision support tools were used appropriately.  t optimal solutions to business prob  8 to 10 points  Major business concepts are fully defined clearly and sufficiently in the report, and the definitions are explained in detail.	lems
Jsing Decision Support Tools  3. Definition of Major Business	the problems encountered during the internship  Comment: Measure ISLO: 2 Students will be able to de using decision support too  0 to 3 points  Major business concepts are not defined clearly and sufficiently in the report.  Comments: Measure ISLO: 3 Students will be able to de	moderately found the ide solution for the problem, us decision support tools a minimum level.  emonstrate ability to arrive abls.  4 to 7 points  Major business concepts are mostly defined clearly and sufficiently in the report.	focused, detailed, and compelling; and decision support tools were used appropriately.  t optimal solutions to business prob  8 to 10 points  Major business concepts are fully defined clearly and sufficiently in the report, and the definitions are explained in detail.	lems
Jsing Decision Support Tools  3. Definition of Major Business	the problems encountered during the internship  Comment: Measure ISLO: 2 Students will be able to de using decision support too  0 to 3 points  Major business concepts are not defined clearly and sufficiently in the report.  Comments: Measure ISLO: 3 Students will be able to de	moderately found the ide solution for the problem, us decision support tools a minimum level.  emonstrate ability to arrive a ols.  4 to 7 points  Major business concepts are mostly defined clearly and sufficiently in the report.	focused, detailed, and compelling; and decision support tools were used appropriately.  t optimal solutions to business prob  8 to 10 points  Major business concepts are fully defined clearly and sufficiently in the report, and the definitions are explained in detail.	lems



	0 to 3 points	4 to 7 points	8 to 10 points		
4. Work Ethics & Legal Principles	Taking into account the evaluation letter written by the organization/institution, student was unwilling or unable to understand and support the organization's mission, vision, and goals; exhibited difficulty in adapting to organizational norms, expectations and culture; frequently seemed to disregard appropriate authority and decision-making channels. Failed to perform requirements of internship, compliance with legal & ethical issues in the workplace is found to be weak.  Comments:  Measure ISLOs: 4  Students will be able to cabusiness environments.	Taking into account the evaluation letter written by organization/institution, student was adequately understood and supported the organization's mission, vision and goals; satisfactorily adapted to organizational norms, expectations, and culture; generally functioned within appropriate authority and decision-making channels.  With a few minor exceptions, adequately performed requirements of internship, performed mostly in compliance with legal & ethical issues in the workplace.	Taking into account the evaluation letter written by the organization/institution, student completely understood and fully supported the organization's mission, vision and goals; successfully adapted to organizational norms, expectations, and culture; consistently functioned within appropriate authority and decisionmaking channels.  Thoroughly and accurately performed all obligations of internship, performed in compliance with legal & ethical issues in the workplace.	global	
	0 to 3 points	4 to 7 points	8 to 10 points		
5. Integration of Theoretical & Practical Knowledge	Internship report was done in a careless manner and was erratic quality and made numerous errors and failed to meet the goals of internship principles. The use of theoretical and practical knowledge is inadequate or missing.	With a few minor exceptions, adequately performed most internship report requirements, made occasional errors and meet most of the goals of internship principles. The report mostly includes use of theoretical and practical knowledge.	Thoroughly and accurately submitted all internship report requirements and meets most of the goals of internship. The report includes use of both theoretical and practical knowledge in thorough and detailed explanation.		
	Comments: Measure ISLO: 5 Students will be able to combine the acquired theoretical and practical knowledge in the system that she/he lives.				
	0 to 3 points	4 to 7 points	8 to 10 points		
6. Leadership & Teamwork	The student does not participate as a team member, does not build ar relationship with other mates, lack in communication skills and unprofessional on fulfilling his/her responsibilities	The student could join and participate as a team member in workplace, communicated well with others, finished the task assigned, had good interpersonal relationship.	The student successfully joined and participated well as a team member in workplace, communicated very well with others, took responsibility, and showed remarkable leadership skills outside given duties. Used his/her leadership, teamwork, and interpersonal relationship abilities efficiently.		



	Comments: Measure ISLOs: 6 Students will be able to use leadership, team working and interpersonal relationship abilities.						
	0 to 3 points		4 to 7 points	8 to 10 points			
7. Integration of Business Functions and Relationship among the Functions	Most of the busine functions are not use not clearly explained report, does not ident business functions we she/he use in the internship, does not a relationship among Functions	d and in the ify the which er make	Business functions are used, and each one is thoroughly explained in the report, but they are only moderately interrelated.	Business functions are used and each of them is explained in detail in the report, making it very easy to discuss the functions and relationships among the functions such as finance, marketing, manufacturing and so on.			
	administration such as						
	0 to 3 points		4 to 7 points	8 to 10 points			
8. Coordination of Management Functions	The student didn't gather any information on management functions, explanation of these functions and their relations are missing in the internship report.	The student comprehended the role and importance of different management functions in the workplace, had difficulty relating these functions with each other, the internship reports was missing detailed explanation of these functions.		role and importance of different management functions in the workplace, had difficulty relating these functions with each other, the internship reports was missing detailed explanation of the management functions in the workplace very well explained these functions and their relation with each other in the		The student comprehended the role and importance of different management functions in the workplace, very well explained these functions and their relations with each other in the internship report.	
	Comments: Measure ISLO: 8 Students will be able to coordinate functions of management such as planning, organizing, directing and controlling in different business settings.						
	0 to 3 points		4 to 7 points	8 to 10 points			
9. Analytical/ Critical Thinking Skills	Presented little if any analysis in work assignments; rarely sought out additional information from other sources and/or considered differing perspectives; presented few solutions, alternatives, or options to problems in work assignments, or solutions, alternatives, or options were often inaccurate, inconsistent, and/or not justified; ideas were presented in a vague manner	prosome some with irrestatism altern work were	dequately assessed and esented information from e sources and perspectives only minor inconsistencies, elevancies, or ommisions; factorily outlined solutions, natives, or options for some assignment problems that e logical and consistent; in most cases, developed olutions, alternatives, or otions in a clear manner.	Accurately and appropriately evaluated and interpreted relevant information from a variety of sources and perspectives; developed and justified multiple solutions, alternatives, or options for a variety of work assignment problems; solutions, alternatives, or options were clear, coherent, well supported, logically consistent and complete			
	<b>Measure ISLO: 9</b> Students will be able to use analytical tools, critical thinking and research skills to solve contemporary business problems.						



## Cover Page

- o Name: [Student's Name, Student Number, ÇAĞ Logo]
- o Course/Program: [Course or Program of Study]
- o Internship Company/Organization: [Company/Organization Name]
- Duration: [Start Date to End Date]
- o Supervisor/Contact: [Name, Position, and Contact Information]
- **Contents** (*Headings and page numbers*) (*First page*)
- **Introduction** (Max about 500 words) (Second page)
  - What is the purpose of the internship?
  - Why you chose this company for your internship, what you hoped to learn, and what goals you set for yourself.
- **Description of the Company:** Write a detailed explanation of the company including: the sector, the area of expertise of the company, mission & visions, the departments & the roles of each department in the company. How do these departments work with each other?
- Internship Workplace & Employees: Brief information about your experience in the workplace, how was the interpersonal relationship between employees, as a team member what were your responsibilities and which tasks did you achieve? What benefits did you supply to the company? Did you take any initiative to solve a problem or lead a task?

## • Internship Process

- What were your daily tasks & responsibilities?
- Which subjects did you learn during the internship?
- O Describe any challenges or obstacles you encountered during your internship and how you overcame them.
- What are your observations on the legal & ethical environment of the workplace?
- Describe how your academic coursework and studies aided your performance during the internship. Were there specific classes or topics that were particularly relevant?

### • Evaluation

- How did this experience improve or change your perspective about the industry, profession, or your future career goals?
- O How did this internship help you improve your:
  - Practical & theoretical knowledge?
  - Research skills?
  - *Creativity?*
  - *Communication skills?*
- How do you evaluate your overall experience?
- If you were to give feedback to your employer, please write about what you liked about the internship, what could be improved, and suggestions for the future

#### References

• **Appendix** (*if any*)



P.s: Min. 7 pages (without the cover & content page), Times New Roman, use APA 7 format.