

DERS İZLENESİ (SYLLABUS)
Vocational School

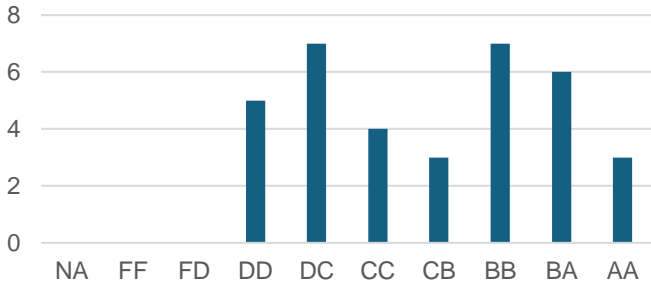
| Course Unit Code | Course Title | | Credits | AKTS Değeri |
|---|---|--|--------------------------------------|----------------------|
| TİC 204 | Foreign Trade Legislation | | 3-0-3 | 6 |
| Prerequisite Courses: | None | | | |
| Course Language: | Turkish | Course Delivery Mode: | Face-to-face | |
| Course Type and Level: | Compulsory / 2nd Year / Spring Semester | | | |
| Title, Name and Surname of the Instructor of the Course | | Course Hours | Office Hours | Contact |
| Assoc. Prof. Dr. Esma Irmak | | Çarşamba 10:15 – 12:35 | Pazartesi- Çarşamba 10:00 - 16:00 | esmairmak@cag.edu.tr |
| Dersin Koordinatörü : | Assoc. Prof. Dr. Esma Irmak | | | |
| Course Objectives | | | | |
| Dersin Öğrenme Çıktıları | Upon successful completion of this course, the student will be able to: | | Relations | |
| | | | Program Outcomes | Net Contribution |
| | 1 | Defines the basic sources of foreign trade legislation and explains its scope. | 1,2 | 5,5 |
| | 2 | Explains the Export/Import regime decisions, regulations and communiqués. | 3,4 | 5,4 |
| | 3 | Explains basic tax applications (KKDF, etc.). Explains financial obligations and characteristics in foreign trade. | 1,5 | 5,5 |
| | 4 | Explains incentives for foreign trade (VAT exemption, state aids). | 2,5 | 5,5 |
| | 5 | Recognizes national and international institutions and organizations related to foreign trade and explains their duties. Explains the resolution procedures of disputes arising in foreign trade transactions. | 1,5 | 5,5 |
| 6 | Explains the purpose of standardization in foreign trade and shows examples of its functioning. | 2,5 | 5,5 | |
| Course Content: | The aim of this course is to introduce students to the national regulations governing foreign trade transactions and to equip them with skills applicable in professional practice within the framework of legislation. The course seeks to familiarize students with the fundamental regulations used in foreign trade, provide knowledge about the documents and rules applicable in basic import–export processes, and develop the competence to correctly carry out official procedures they may encounter in daily practice. | | | |
| Course Contents: (Weekly Lesson Plan) | | | | |
| Week | Topic | Preparation | Teaching Methods and Techniques | |
| 1 | Introduction to the course, sharing expectations, importance of foreign trade legislation | The relevant chapter of the textbook, "Why is legislation important in foreign trade?" | Expectation map, mini-discussion | |

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| 2 | Basic Decisions and Regulations of Export Legislation | The basic articles from the Export Regime Decision are examined, reading the relevant textbook | Lecture, Case analysis: A simple export scenario within the framework of legislation |
| 3 | Basic decisions and regulations of import legislation | The basic articles from the Import Regime Decision are examined, reading the relevant textbook | Lecture, Case analysis: A simple export scenario within the framework of legislation |
| 4 | Foreign exchange legislation (Bringing export proceeds to the country and paying import fees) | https://www.mevzuat.gov.tr/ https://ticaret.gov.tr/ Web site review, related textbook | Lecture, Mini discussion |
| 5 | Correspondence procedures and basic principles in foreign trade (preparation of export and import contracts) | Each student finds a brief example of an export or import contract | Lecture, case discussion, sample contract review |
| 6 | Disputes in foreign trade and their solutions | Related chapter in the textbook | Lecture, case discussion |
| 7 | National and international institutions and organizations related to foreign trade | Examination of the websites of institutions and organizations | Duties, functions and exemplary practices of institutions that regulate and support foreign trade at national and international level. |
| 8 | Midterm Exam | - | - |
| 9 | Midterm Exam | - | - |
| 10 | Definition and importance of foreign trade incentives; Government incentives in foreign trade | Related chapter of the textbook, Ministry of Commerce website | Lecture, discussion, question-answer |
| 11 | Standardization in foreign trade I | Related chapter in the textbook | Lecture, case discussion, sample product review (eg. A product with CE marking – power tool, toy, etc.) |
| 12 | Standardization in Foreign Trade II | Students examine documents used in foreign trade such as CE, TAREKS, Halal Certificate | Lecture, group presentation, mini-debate on "Is standardization a burden or an advantage for companies?" |
| 13 | Student Presentations I (Ministry of Commerce Current News Review) | Students prepare individual news presentations | Presentation, question-answer, discussion |
| 14 | Student Presentations II (Ministry of Commerce Current News Review) | Students prepare individual news presentations | Presentation, question-answer, discussion |
| 15 | Experience Sharing with Guest Educator / Current Approaches | Students prepare at least 1 question to be directed to the invited speaker | Panel, Q&A, Discussion |
| 16 | Field Trip | Brief reading about the functions of the institution to be visited | Observation, reporting, discussion |
| 17 | Final Exam | - | - |

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| 18 | Final Exam | - | - |
| Course Resources | | | |
| Textbook: | Berki, Ö. (2017). <i>Foreign Trade Legislation</i> (8th ed.). Turkish Foreign Trade Foundation Publications, Ankara. | | |
| | Customs Law No. 4458 and Customs Regulation | | |
| | Import Regime Decision, Regulations and Communiqués | | |
| | Technical Regulations and Standardization Regime in Foreign Trade Decision, Regulations and Communiqués | | |
| | Export Regime Decision, Regulation and Communiqués | | |
| | <ul style="list-style-type: none">Lecture notes prepared by the faculty member and Decisions, Regulations and Communiqués Published in the Official Gazette Regarding the Course. | | |
| Recommended References: | https://www.mevzuat.gov.tr/ https://ticaret.gov.tr/ | | |
| Course Assessment and Evaluation | | | |
| Activities | Number | Percentile | Notes |
| Midterm Exam | 1 | %30 | Written exam (theoretical knowledge measurement) |
| Homework | 1 | %10 | Selecting a current news item from the official website of the Ministry of Commerce. The news /arrangement chosen by the student will be reported and presented on 1-2 pages. The report will include the following headings: Title and date of the news/announcement, Relevant legislation/regulation, importance of the news for foreign trade companies, student's own interpretation and evaluation. Rubric will be shared with students. |
| Participation / In-Process Activities | 1 | %10 | Invited speaker who is an expert in his field and participation in the field trip. |
| Final Sınavı | 1 | %50 | Written exam |
| AKTS Tablosu | | | |
| Content | Number | Hour | Total |
| Course duration | 14 | 3 | 42 |
| Out-of-Class Work | 14 | 4 | 56 |
| Homework | 1 | 12 | 12 |
| Participation / In-Process Activities (discussion, case analysis, etc.) | 6 | 2 | 12 |
| Field Trip | 1 | 6 | 6 |
| Midterm Exam (Midterm Exam Duration + Midterm Exam Preparation) | 1 | 12 | 12 |
| Final Exam | 1 | 40 | 40 |
| Total: | | | 180 |
| Total/ 30: | | | 180 ÷ 30 = 6,0 |

Geçmiş Dönem Başarıları

2023-2024 Spring semester
TİC 204 -Foreign Trade Leg



2024-2025 Spring
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